

BUSINESS DEVELOPMENT

	Programmes	Description	Reference
1	Double Tax Deduction for Inbound Tourism Promotion	<p>To encourage Singapore tourism companies to promote the provision of services for inbound tourism to Singapore through participation in STB supported overseas trade fairs / missions.</p> <p>Eligibility Criteria</p> <p>To qualify, a company should meet the following requirements:</p> <ul style="list-style-type: none"> • Must be a resident company or has a permanent establishment in Singapore • Is promoting Singapore services for inbound tourism 	STB
2	Loan Insurance Scheme (LIS)	<p>Enterprises can secure short-term trade financing loans via the Loan Insurance Scheme (LIS) from Participating Financial Institutions (PFI).</p> <p>Enterprises can apply for the LIS to secure short-term trade financing for the purpose of:</p> <ul style="list-style-type: none"> • Inventory/ stock financing facility • Structured pre-delivery working capital • Factoring/ bill or invoice or accounts receivable discounting with recourse • Overseas Working Capital Loan • Banker's Guarantee <p>Eligibility Criteria</p> <p>Companies applying for the LIS should meet the following criteria:</p> <ul style="list-style-type: none"> • Be a business entity that is registered and physically present in Singapore • At least 30% local equity held directly or indirectly by Singaporean(s) and/or Singapore PR(s), determined by the ultimate individual ownership • Group revenue of up to S\$100 million or maximum employment of 200 employees. 	ES
3	Enterprise Finance Scheme (EFS)	<p>Whether you are planning to develop new capabilities, create new products or expand your business footprint overseas, having access to the right financing is crucial to realise your growth ambitions.</p> <p>It covers six areas to address enterprises' financing needs. Enterprise Singapore will share the loan default risk in the event of enterprise insolvency with the Participating Financial Institutions.</p> <ul style="list-style-type: none"> • SME Working Capital Loan • SME Fixed Assets Loan • Venture Debt Loan • Trade Loan • Project Loan • Mergers & Acquisitions Loan <p>A higher risk share will be considered for the following:</p> <ol style="list-style-type: none"> a. Young companies within 5 years from inception; and b. Markets with Standard & Poor's (S&P) ratings of below BBB- or are not rated. <p>In light of COVID-19, the food & beverage, retail and tourism establishments are required to comply with the Safe Distancing measures to be eligible for EFS.</p>	ES
4	Major Exporters Scheme (MFS)	<p>Major Exporter Scheme (MES) is designed to ease the cash flow of businesses that import and export goods substantially. Under normal rules, the businesses have to pay GST upfront on imports and subsequently obtain a refund from IRAS after submission of their GST returns. This can create cash flow problems for businesses that export goods substantially as no GST is collected from the zero-rated supplies to set-off their initial cash outflow on imports.</p>	IRAS

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	<p>Businesses granted the MES are able to import non-dutiable goods with GST suspended. Effective from 1 Jul 2006, such businesses also enjoy GST suspension on goods removed from a Zero GST warehouse.</p> <p><u>Using MES</u> MES is granted when you import goods under the following scenarios:</p> <ol style="list-style-type: none"> 1. Import your own goods in the course or furtherance of your business 2. Import goods belonging to your overseas principal for sale in Singapore or re-export on behalf of the overseas principal, in the course or furtherance of the business 3. Import goods belonging to your overseas principal which will later be re-exported 4. (From 1 Jan 2015) Re-import goods which you previously sent abroad for value-added activities, belonging to your local customer or GST-registered overseas customer <p>For (2) and (3) above, you must ensure that:</p> <ul style="list-style-type: none"> • Your overseas principal is not registered for GST; • You keep separate records for goods belonging to your overseas principal; • You have control over the custody and possession of the goods owned by your overseas principals at all times; and • You treat any subsequent supply of goods as being made by you: <ul style="list-style-type: none"> – When you sell the goods locally, you should standard-rate the supply; and – When you export the goods and maintain the required export evidence, you may zero-rate the supply. <p>Eligibility Criteria In order to qualify for MES, you have to fulfill all the conditions below:</p> <ul style="list-style-type: none"> • Your business must be GST-registered • Your business must be active and financially solvent • You have been importing or will be importing goods for your business purpose • Your zero-rated supplies must account for more than 50% of the total supplies, or the value of your zero-rated supplies is more than S\$10 million for the past 12 months. For the purpose of arriving at the value of total supplies, please exclude the following which have been reported as your standard-rated supplies: <ul style="list-style-type: none"> – The value of relevant supplies received from your supplier that were subject to customer accounting – The value of imported services subject to reverse charge – The value of digital services supplied by an electronic marketplace operator on behalf of suppliers listed on its platform under the overseas vendor registration regime • You maintain good internal controls and proper accounting records • You maintain good compliance records with IRAS such as: <ul style="list-style-type: none"> – Filing GST and income tax returns on time – Paying GST, income tax, property tax and withholding tax on time • You maintain good compliance record with Singapore Customs • You comply with other conditions that Comptroller of GST may impose from time to time 	
5	<p>Double Tax Deduction for Approved International Fair</p> <p>This scheme aims to encourage Singapore companies to expand their markets by participating in international trade-oriented exhibitions held in Singapore that are accorded the Approved International Fair (AIF) status by the Singapore Exhibition and Convention BureauTM (SECB).</p> <p>Eligibility Criteria To qualify, a company should meet the following requirements:</p> <ul style="list-style-type: none"> • Must be a resident company or has a permanent establishment in Singapore • Is exhibiting in approved local trade fairs accorded the AIF status by SECB. 	STB

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6	Pioneer Certificate Incentive (PC) & Development & Expansion Incentive (DEI)	<p>The Pioneer Certificate Incentive (PC) and the Development and Expansion Incentive (DEI) aim to encourage companies to grow capabilities and conduct new or expanded economic activities in Singapore. Companies that carry out global or regional headquarters (HQ) activities of managing, coordinating and controlling business activities for a group of companies may also apply for the PC or DEI for the HQ activities.</p> <p>Eligibility Criteria</p> <p>Application for the PC or DEI is open to companies that are prepared to make significant investments in contribution to the economy or in advancement of capabilities towards globally leading industries. The award of PC or DEI may also be accompanied with the International Headquarters Award status for companies that commit to anchor substantive HQ activities in Singapore to manage, coordinate and control regional business operations.</p> <p>To qualify, companies must meet quantitative and qualitative criteria. These include the employment created (including skills, expertise and seniority), total business expenditure which generates spin-off to the economy, as well as commitment to growing the capabilities (e.g. technology, skillsets, knowhow) in Singapore. Manufacturing projects are also required to commit to fixed asset investment in plant, building or equipment.</p> <p>In addition, to be eligible for consideration of PC, the company must introduce technology, skillsets or knowhow into an industry that are substantially more advanced than the average prevailing in Singapore. The company must also carry out new, pioneering activities that have not been undertaken by other companies at a scale that is substantive in economic contribution.</p> <p>The approval and award of the PC or DEI will be subject to the company implementing its plans to grow and sustain substantive economic activities in Singapore.</p>	EDB
7	Local Enterprise and Association Development Programme (LEAD)	<p>Trade associations and chambers (TACs) are key enablers in enterprise upgrading and industry development. TACs keen to drive capability development and internationalisation projects can tap on the Local Enterprise and Association Development (LEAD) Programme by Enterprise Singapore (ESG) and Singapore Tourism Board (STB).</p> <p>LEAD will also support TAC-led Build Improvement District (BID) projects under the Urban Redevelopment Authority (URA) covering place management activities such as physical improvements to precincts, public space management, transportation access, and cleaning and maintenance.</p> <p>LEAD support is applicable for development projects in areas such as:</p> <ul style="list-style-type: none"> • Technology & Infrastructure • Industry Expertise • Business Collaboration • Intelligence & Research • Internal Competencies <p>LEAD supports up to 70% of eligible costs for qualifying projects. This includes:</p> <ul style="list-style-type: none"> • Manpower-related costs • Equipment and materials • Professional services • Business development costs • Intellectual property costs 	ES

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	<p><u>High-impact, multi-TAC Projects</u> High-impact projects done in collaboration among TACs can receive support of up to 90%. Models of multi-TAC partnerships include collaborations within and across industries, or consortiums where larger TACs step up to take the initiative to engage and support smaller TACs to work towards common outcomes.</p> <p>Funding will be extended to projects that:</p> <ul style="list-style-type: none"> • Exhibit outcomes such as significant productivity improvements to small and medium enterprises (SMEs) • Have benefits to a sizeable number of SMEs • Are innovative and able to transform sectors under the TACs <p>Eligibility Criteria LEAD is only applicable to trade associations and chambers (TACs) which include Singapore-registered societies, professional bodies, unions of employers, overseas business chambers and companies limited by guarantee. TACs must also meet the following criteria:</p> <ul style="list-style-type: none"> • Represent a key industry (i.e. an industry that contributes significantly to the economy, has good export potential and strong employment size) • Have a sizeable membership representing the industry • Have a strong track record in helping small and medium enterprises (SMEs) • The project(s) to be undertaken must not have started at the time of the application 	
8	<p>Business Improvement Fund (BIF)</p> <p>The Business Improvement Fund (BIF) aims to encourage technology innovation and adoption, redesign of business model and processes in the tourism sector to improve productivity and competitiveness.</p> <p>Eligibility Criteria The BIF is open to all Singapore-registered businesses/companies embarking on projects with a clear tourism focus.</p> <p>These companies are:</p> <ul style="list-style-type: none"> • Tourism companies taking on capability development initiatives • Technology companies that create innovative technology products and services for tourism businesses. <p>Aligned to Enterprise Singapore's Enterprise Development Grant (EDG), the BIF supports projects that help tourism companies to upgrade the business or innovate, under two pillars:</p> <p>A. Core Capabilities Projects under Core Capabilities help companies prepare for growth and transformation by strengthening their business foundations.</p> <ul style="list-style-type: none"> • Business Strategy Development • Financial Management • Human Capital Development • Service Excellence • Strategic Brand and Marketing Development <p>B. Innovation & Productivity Projects under Innovation & Productivity support companies that explore new areas of growth, or look for ways to enhance efficiency. These could include reviewing and redesigning workflow and processes. Companies could also tap into automation and technologies to make routine tasks more efficient.</p> <ul style="list-style-type: none"> • Automation • Process Redesign • Product Development 	STB

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9	Business Events in Singapore (BEIS)	<p>The Business Events in Singapore (BEIS) scheme seeks to encourage the business events industry to anchor and grow quality events as well as catalyse the innovation of new content. It also supports activities that will build the foundation towards bringing events into Singapore in the long term.</p> <p>Eligibility Criteria</p> <p>The BEIS is open to all businesses /companies or associations in the Meetings, Incentive Travel, Conventions, and Exhibitions (MICE) sector.</p> <ul style="list-style-type: none"> • Hosting of business events in Singapore Proposed events should fall under one of the following categories: <ul style="list-style-type: none"> • Meetings • Incentive Travel • Corporate Activities • Association Conventions • Trade Conferences • Exhibitions • Pre-event activities such as business and capability development initiatives jointly undertaken by association and industry players to promote Singapore's business event offerings, conducting of market feasibility studies and bidding activities. 	STB
10	Kickstart Fund (KF)	<p>The Kickstart Fund supports the creation and test-bedding of innovative lifestyle concepts and events with strong tourism potential and scalability. This is with the aim of adding to the existing quality tourism software and enhancing the vibrancy of Singapore as a tourist destination.</p> <p>Eligibility Criteria</p> <p>The Kickstart Fund is open to all legal entities, for e.g. businesses, companies, associations, institutes, etc. Qualifying projects include customer-focused events and concepts, such as:</p> <ul style="list-style-type: none"> • Multi-disciplinary/ hybrid events which cut across multiple lifestyle and/or business sectors, including B2B2C events • Single and multiple editions of pop-ups (up to one year or four editions, whichever is shorter) • Services (eg. an art walk/tour, culinary tour as part of a wider event) <p>Funding support is awarded based on the scope and merits of the application. STB will evaluate the application/proposal based on the following evaluation criteria:</p> <p>1 Strength of Concept/Idea</p> <ul style="list-style-type: none"> – Innovativeness of the project concept in the following aspects: Content (innovative, new) and Consumer experience (differentiated, use of technology which enhances consumer experience). – The concept is unique, first-of-its-kind, and differentiated from existing experiences in the market. – The project must have some tourism potential. <p>2 Business Plan</p> <ul style="list-style-type: none"> – The feasibility of the project business model and potential scalability of the project. – Sound financial planning (including strategies to source for partners, sponsors, and investors) and project and budget management. – Effective marketing and sales strategies. <p>3 Management Team's Competencies and Track Record</p> <ul style="list-style-type: none"> – The management team must demonstrate the necessary abilities, track record (where available), commitment, and drive to successfully execute the project. 	STB

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11	<p>Leisure Events Fund (LEF)</p> <p>The Leisure Events Fund (LEF) supports the launch and development of world-class, differentiated, and celebrated leisure event experiences in Singapore so as to deliver key tourism outcomes and to contribute towards the agenda of establishing Singapore into one of the world's most vibrant cities.</p> <p>Eligibility Criteria</p> <ul style="list-style-type: none"> • The LEF is open to all legal entities (e.g. businesses, companies, associations, government bodies, etc). • Qualifying projects include live consumer event experiences and concepts with tourism potential. <p>Successful applicants will receive funding support for qualifying third-party costs, subject to STB's evaluation on the tourism merits and scope of the project. Qualifying third-party costs include cost items related to professional services, production, and marketing.</p>	STB
12	<p>Tourism Product Development Fund (TPDF)</p> <p>The Tourism Product Development Fund (TPDF) supports the creation, development of new tourism products and/or major rejuvenation of existing tourism products to increase Singapore destination attractiveness to visitors.</p> <p>Eligibility Criteria</p> <p>The TPDF is open to all businesses / companies or associations registered in Singapore. Proposed projects should fall under one of the following categories:</p> <ul style="list-style-type: none"> • New Product Development • Existing Product Rejuvenation 	STB
13	<p>Cruise Development Fund (CDF)</p> <p>The Cruise Development Fund (CDF) supports cruise industry players such as cruise lines, travel agents, charterers and trainers in activities that will build strong consumer demand for cruises from Singapore.</p> <p>Eligibility Criteria</p> <p>The CDF is open to cruise lines, travel agents, charterers and industry trainers. Proposed projects should fall under one of the following categories:</p> <p><u>For cruise lines:</u></p> <ul style="list-style-type: none"> • Deployment of new ships to Singapore • Extension of existing deployments out of Singapore <p><u>For travel agents:</u></p> <ul style="list-style-type: none"> • Deployment and marketing of cruise packages with pre/post stays in Singapore <p><u>For charterers:</u></p> <ul style="list-style-type: none"> • Chartering of cruise sailings out of Singapore, preferably with bundling of pre/post land packages in Singapore <p><u>For Industry trainers:</u></p> <ul style="list-style-type: none"> • Development of training courses to promote Singapore as a cruising destination <p><u>For cruise lines / charterers / travel agents / industry trainers:</u></p> <ul style="list-style-type: none"> • Marketing feasibility studies relating to cruising from Singapore 	STB

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14	Energy Efficiency Fund (E2F)	<p>The Energy Efficiency Fund (E2F) supports the following efforts by businesses to improve energy efficiency of industrial facilities:</p> <ul style="list-style-type: none"> • Resource Efficient Design of New Facilities and Major Expansions • Energy Assessment of Existing Facilities • Adoption of Energy Efficient Equipment Technologies • Implementation of an Energy Management Information System - new <p>Eligibility Criteria</p> <ul style="list-style-type: none"> • The owner or operator of a new industrial facility or the existing facility to undergo major expansion must be registered in Singapore • The new industrial facility or the existing facility to undergo major expansion must be sited in Singapore • The detailed design of the facility must not have commenced at the time of application. • The energy consultants must be experienced and able to show good track record in carrying out design workshops of a comparable scale and scope. The capabilities of the selected energy consultants must be thoroughly assessed to ensure that they have the capability to design or advise on the design of the facility concerned. 	NEA & EMA
15	LEAD International Fairs & Missions	<p>Overseas missions and trade fairs are useful platforms for Singapore companies to reach out to global customers, obtain feedback on products and services, and explore opportunities in overseas markets.</p> <p>Trade Associations and Chambers (TACs) organise overseas missions and facilitate local companies' participation in trade fairs abroad. TACs can tap the LEAD International Fairs & Missions (LEAD IFM) programme to help participating SMEs defray part of the costs incurred when they join these overseas missions and trade fairs.</p> <p>Companies participating in LEAD IFM approved activities will receive support of up to 50% or 70% of eligible expenses, depending on the number of times your company has participated in the event¹. Eligible expenses include exhibition rental space, booth construction, publicity and fair or mission consultancy costs.</p> <p>Eligibility Criteria</p> <p><u>For TACs</u></p> <p>LEAD IFM is open to TACs in Singapore. To qualify, your TAC must fulfil all the following criteria:</p> <ul style="list-style-type: none"> • Registered with Registry of Societies (ROS) or Accounting & Corporate Regulatory Authority (ACRA). • Defined as a non-profit organisation. • Has a secretariat with adequate staff, financial resources and experience to recruit and organise the proposed activities. • The organising TAC is responsible for all expenses related to the activity. The TAC will seek reimbursement for eligible expenses from Enterprise Singapore on behalf of participating companies. <p><u>For Companies</u></p> <p>Companies incorporated or registered in Singapore and have at least three of the following core business functions or activities operating within Singapore are eligible for the LEAD IFM support.</p> <ul style="list-style-type: none"> • Market development and planning • Logistics and shipping management • Research, development and design functions • Manufacturing and other value-added activity • Business and investment planning • Banking, financial and treasury functions 	ES

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16	<p>Market Readiness Assistance (MRA) Grant</p> <p>Small and medium enterprises (SMEs) will receive an international boost with the Market Readiness Assistance (MRA) grant to help take your business overseas.</p> <p>Eligible SMEs will receive the following support:</p> <ul style="list-style-type: none"> • Up to 70% of eligible costs, capped at S\$100,000 per company per new market* from 1 April 2020 to 31 March 2023 that covers: <ul style="list-style-type: none"> – Overseas market promotion (capped at S\$20,000) – Overseas business development (capped at S\$50,000) – Overseas market set-up (capped at S\$30,000) • Each application is limited to one activity in a single overseas market (e.g. market entry, or participation in a trade fair) <p>Eligibility Criteria</p> <p>Companies should meet the following criteria:</p> <ul style="list-style-type: none"> • Business entity is registered/incorporated in Singapore • New market entry criteria, i.e. target overseas country whereby the applicant has not exceeded S\$100,000 in overseas sales in each of the last three preceding years • At least 30% local shareholding • Group Annual Sales Turnover of not more than S\$100 million; OR Company's Group Employment Size of not more than 200 employees 	ES
17	<p>Pact Programme</p> <p>The PACT programme encourages mutually beneficial collaborations between companies. The nature of collaboration should go beyond regular business activities.</p> <p>Eligibility Criteria</p> <p>The following areas will also be considered:</p> <ul style="list-style-type: none"> • The Lead Enterprise should have clear capabilities above those of the other participating companies in the project. It takes responsibility for the implementation and successful delivery of the project. • The Lead Enterprise should help the participating companies in a manner that is beyond its normal commercial interests. For example, the Lead Enterprise should not be selling its product or service to the smaller firms through the project. • The project should include a majority of Singapore enterprises, even though foreign companies can be involved in the collaboration. 	ES
18	<p>Startup SG Tech</p> <p>The Startup SG Tech grant fast-tracks the development of proprietary technology solutions, and catalyses the growth of startups based on proprietary technology and a scalable business model.</p> <p>Through Startup SG Tech, companies may receive early-stage funding for the commercialisation of proprietary technology.</p> <p>Eligibility Criteria</p> <p>Your solution must:</p> <ul style="list-style-type: none"> • Clearly demonstrate how science/technology is applied • Be of a breakthrough level of innovation (i.e. distinctly different or new technology which either (i) has the potential to disrupt an existing market; or (ii) to replace, or create, a new market/purpose/ niche.) • Lead to or build on proprietary know-how/IP • Be commercially viable. 	ES

Programmes	Description	Reference
	<p>Applicants should be:</p> <ul style="list-style-type: none"> • Registered for less than 5 years at time of grant application • At least 30% local shareholdings • Company's group annual sales turnover is not more than \$100 million or group employment size is not more than 200 workers • Core activities to be carried out in Singapore <p>Your project must either be a:</p> <ul style="list-style-type: none"> • Proof-Of-Concept (POC) Project • Proof-Of-Value (POV) Project <p>Your project should fall under one of the following areas:</p> <ul style="list-style-type: none"> • Advanced Manufacturing / Robotics • Biomedical Sciences and Healthcare • Clean Technology • Information & Communications Technologies • Precision Engineering • Transport Engineering / Engineering Services • Food Science and Technology 	

HUMAN RESOURCES

	Programmes	Description	Reference
1	Critical Infocomm Technology Resource Programme Plus (CITREP+)	<p>The Critical Infocomm Technology Resource Programme Plus (CITREP+) is a programme under IMDA's TechSkills Accelerator (TeSA) initiative to support the ICT workforce in keeping pace with technology shifts, through the continuous and proactive training of technical skills sets, in order to remain relevant and productive.</p> <p>IMDA will work with training providers to develop and offer quality infocomm professional development technology courses and professional certifications that impart knowledge and skills in relevant areas.</p> <p>As an extension to the existing support for classroom-based courses and professional certifications, CITREP+ will now support selected Massive Open Online Courses (MOOCs) that have specific focus on developing ICT skillsets.</p> <p>Eligibility Criteria</p> <ul style="list-style-type: none"> • Eligible Singaporeans and PRs • Companies to upskills eligible employees <p>Benefits</p> <ul style="list-style-type: none"> • Enjoy course and/or certification fee support <p>Claim procedure</p> <p>Trainees who wish to claim for CITREP+ funding must submit their online claim applications to IMDA via ICMS upon course or certification completion. Please refer to the Claim Application Guide for detailed application procedures.</p> <p>For Organisation-Sponsored Trainees, the claim application will be submitted by the sponsoring organisation.</p> <p>For Self-Sponsored Trainees, the claim application has to be completed by the individual.</p> <p>All claims for CITREP+ disbursement must be submitted to IMDA within three (3) months from completion date of the last examination or final post-training assessment. Late submissions will not be accepted. Applications with incomplete supporting documents will be rejected for processing.</p>	IMDA
2	Training Industry Professionals in Tourism (TIP-iT)	<p>The Training Industry Professionals in Tourism (TIP-iT) supports tourism companies in employee upgrading and talent and leadership development.</p> <p>Eligibility Criteria</p> <p>The TIP-iT is open to all Singapore-registered businesses/companies. Proposed projects should fall under one of the following categories:</p> <ul style="list-style-type: none"> • Employee Upgrading - Provides incentives for training and course development in tourism-related skill sets which enhances the capability and productivity of the workforce. Scope of training supported includes New/Specialised Skills, Multi-skilling, and Enhanced Service Delivery. • Tourism Talent and Leadership Development - A scholarship scheme which aims to attract young talents into the tourism sector and groom middle management leaders of tourism companies to be leaders of tomorrow 	STB

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<p>3</p> <p>Enhanced Training Support for SMEs</p>	<p>The Enhanced Training Support for SMEs (ETSS) offers additional support for SMEs, including:</p> <ul style="list-style-type: none"> • Higher Course Fee Grant: SMEs enjoy SkillsFuture Funding of up to 90% of the course fees when they sponsor their employees to attend courses supported by SkillsFuture Singapore (SSG) • Enhanced Absentee Payroll (AP) Funding: SMEs may claim AP funding of 80% of basic hourly salary at a higher cap of \$7.50 per hour, an increase over the normal cap of \$4.50 per hour. <p>Eligibility Criteria</p> <p>SMEs that meet all of the following eligibility criteria:</p> <ul style="list-style-type: none"> • Registered or incorporated in Singapore • At least 30% local shareholding by Singapore Citizens or Singapore Permanent Residents • Employment size of not more than 200 (at group level) or with annual sales turnover (at group level) of not more than \$100 million • Trainees must be hired in accordance with the Employment Act and fully sponsored by their employers for the course • Trainees must be Singapore Citizens or Singapore Permanent Residents <p>The following types of training are covered under the Enhanced Training Support for SMEs:</p> <table border="1" data-bbox="432 808 1289 1308"> <thead> <tr> <th></th> <th>Non-PMETs</th> <th>Non-PMETs</th> </tr> </thead> <tbody> <tr> <td>CET Centre courses and CET courses offered by the Autonomous Universities, Polytechnics and ITE</td> <td colspan="2">Up to 90% course fee grant</td> </tr> <tr> <td>Certifiable courses</td> <td>Up to 90% course fee grant capped at \$25 per hour</td> <td>Up to 90% course fee grant capped at \$25 per hour</td> </tr> <tr> <td>In-house certifiable training</td> <td colspan="2">Course fee grant at \$15 per hour</td> </tr> <tr> <td>Absentee Payroll funding</td> <td colspan="2">80% of basic hourly salary, capped at \$7.50 per hour</td> </tr> </tbody> </table>		Non-PMETs	Non-PMETs	CET Centre courses and CET courses offered by the Autonomous Universities, Polytechnics and ITE	Up to 90% course fee grant		Certifiable courses	Up to 90% course fee grant capped at \$25 per hour	Up to 90% course fee grant capped at \$25 per hour	In-house certifiable training	Course fee grant at \$15 per hour		Absentee Payroll funding	80% of basic hourly salary, capped at \$7.50 per hour		<p>SSG</p>	
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<p>4</p> <p>Career Support Programme (CSP)</p>	<p>The Career Support Programme (CSP) is a salary support programme offered by Workforce Singapore (WSG) and the Employment and Employability Institute (NTUC's e2i) to encourage employers to hire eligible Singapore Citizen Professionals, Managers, Executives and Technicians (PMETs).</p> <p>Employers can receive up to \$42,000 salary support for hiring eligible Singapore Citizens.</p> <table border="1" data-bbox="432 1565 1289 1995"> <thead> <tr> <th>Salary Support for Singapore Citizen PMETs</th> <th>First 6 months of employment</th> <th>Second 6 months of employment</th> <th>Third 6 months of employment</th> </tr> </thead> <tbody> <tr> <td>≥40 years unemployed and actively looking for jobs for ≥12 months</td> <td>50%</td> <td>30%</td> <td>20%</td> </tr> <tr> <td>≥40 years unemployed and actively looking for jobs for 6 months to <12 months OR made redundant</td> <td>40%</td> <td>20%</td> <td>N.A.</td> </tr> <tr> <td><40 years unemployed and actively looking for jobs ≥6 months</td> <td>20%</td> <td>10%</td> <td>N.A.</td> </tr> </tbody> </table> <p>Gross monthly salary*: Offering at least \$3,600/month for SME^A (capped at \$7,000/month) Offering at least \$4,000/month for Non-SME^A (capped at \$7,000/month)</p>	Salary Support for Singapore Citizen PMETs	First 6 months of employment	Second 6 months of employment	Third 6 months of employment	≥40 years unemployed and actively looking for jobs for ≥12 months	50%	30%	20%	≥40 years unemployed and actively looking for jobs for 6 months to <12 months OR made redundant	40%	20%	N.A.	<40 years unemployed and actively looking for jobs ≥6 months	20%	10%	N.A.	<p>WSG</p>
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	<p>Eligibility Criteria</p> <ul style="list-style-type: none"> • Companies must be legally registered or incorporated in Singapore, <u>with a Unique Entity Number (UEN) registered with ACRA</u> • Employ individual(s) who fulfil the conditions in paragraph 3 by offering a gross monthly salary[^] of at least \$4,000 (\$3,600 for SMEs) • Offer individual(s) a permanent job or an employment contract of at least 12 months 																									
5	<p>Productivity Max (P-Max) Programme</p> <p>P-Max is a Place-and-Train Programme that aims to:</p> <ul style="list-style-type: none"> • Help SMEs to better recruit, train, manage and retain their newly-hired PMETs • Encourage the adoption of progressive human resource practices within SMEs • Help to place job-seeking PMETs into suitable SME jobs. <p>Depending on SMEs' needs, SMEs can choose to embark on three different P-Max options:</p> <table border="1" data-bbox="450 757 1310 1061"> <thead> <tr> <th>SME Needs</th> <th>P-Max Options</th> </tr> </thead> <tbody> <tr> <td>SME hiring PMETs</td> <td>P-Max</td> </tr> <tr> <td>SME hiring PMETs, older workers who are Singapore Citizen age 50 years & above</td> <td>P-Max for Older Workers</td> </tr> <tr> <td>Non-hiring SMEs</td> <td>P-Max Lite</td> </tr> </tbody> </table> <p>Eligibility Criteria</p> <table border="1" data-bbox="450 1151 1310 2047"> <thead> <tr> <th></th> <th>P-Max</th> <th>P-Max for Older workers</th> <th>P-Max Lite</th> </tr> </thead> <tbody> <tr> <td>SME Criteria</td> <td colspan="3"> <ul style="list-style-type: none"> • Companies registered or incorporated in Singapore; • Employment size (at group level) of not more than 200; OR Annual sales turnover (at group level) of not more than S\$100 million; • At least 30% local shareholding being held by Singapore Citizen or Singapore Permanent Resident • Hired a PMET within the last three months (i.e. 90 days) prior to enrolment into programme, offering a gross monthly salary of at least \$2,500 </td> </tr> <tr> <td>PMET Criteria</td> <td>Be a Singapore Citizen or Permanent Resident who is keen to pursue a full-time career in an SME; and</td> <td>Be a Singapore Citizen, age 50 and above who is keen to pursue a full-time career in an SME; and</td> <td>N.A.</td> </tr> <tr> <td></td> <td colspan="2"> <ul style="list-style-type: none"> • Possess educational qualifications that are Diploma or higher, or employed/have prior work experience in a PMET position; and • Have graduated or completed National Service for a minimum period of 12 months </td> <td></td> </tr> </tbody> </table>	SME Needs	P-Max Options	SME hiring PMETs	P-Max	SME hiring PMETs, older workers who are Singapore Citizen age 50 years & above	P-Max for Older Workers	Non-hiring SMEs	P-Max Lite		P-Max	P-Max for Older workers	P-Max Lite	SME Criteria	<ul style="list-style-type: none"> • Companies registered or incorporated in Singapore; • Employment size (at group level) of not more than 200; OR Annual sales turnover (at group level) of not more than S\$100 million; • At least 30% local shareholding being held by Singapore Citizen or Singapore Permanent Resident • Hired a PMET within the last three months (i.e. 90 days) prior to enrolment into programme, offering a gross monthly salary of at least \$2,500 			PMET Criteria	Be a Singapore Citizen or Permanent Resident who is keen to pursue a full-time career in an SME; and	Be a Singapore Citizen, age 50 and above who is keen to pursue a full-time career in an SME; and	N.A.		<ul style="list-style-type: none"> • Possess educational qualifications that are Diploma or higher, or employed/have prior work experience in a PMET position; and • Have graduated or completed National Service for a minimum period of 12 months 			WSG
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<p>6</p> <p>Talent Assistance (T-Assist)</p>	<p>Talent-Assistance (T-Assist) is an initiative under IMDA's Media Manpower Plan that aims to strengthen the media capabilities of the local workforce. Under the initiative, funding support is provided to eligible companies and individuals to encourage them to acquire deeper skills and competencies through a list of pre-approved media courses, focusing on courses at intermediate and advanced levels.</p> <p>Who is it for</p> <ul style="list-style-type: none"> • Singaporean Citizens and Permanent Residents • Companies registered or incorporated in Singapore <p>Benefits</p> <ul style="list-style-type: none"> • Training grant • Training allowance (For Media Freelancers) <p>Eligibility Criteria</p> <table border="1" data-bbox="435 745 1294 2051"> <tbody> <tr> <td data-bbox="435 745 651 1167">Sponsoring Organisation</td> <td data-bbox="651 745 1294 1167"> <ul style="list-style-type: none"> • Registered or incorporated in Singapore • Trainee must be Singapore Citizen or Singaporean Permanent Resident • Trainee must be employed by the company and sponsored by the company for the training cost • Trainee must have met 75% attendance of the course • Trainee must have passed assessment (where applicable) • SMEs who wish to apply for 90% funding will be defined based on Enterprise SG definition¹ and will be required to submit a declaration form (download a copy of Form T1: Company's Declaration of SME Status in the "Guides and Forms" section below) • Government entities are not eligible as sponsoring organisation </td> </tr> <tr> <td data-bbox="435 1167 651 1335">Self-sponsored individual</td> <td data-bbox="651 1167 1294 1335"> <ul style="list-style-type: none"> • Trainee must be Singapore Citizen or Singaporean Permanent Resident • Trainee must have met 75% attendance • Trainee must have passed assessment (where applicable) </td> </tr> <tr> <td data-bbox="435 1335 651 2051">Media Freelancer</td> <td data-bbox="651 1335 1294 2051"> <ul style="list-style-type: none"> • Trainee must be Singapore Citizen or Singaporean Permanent Resident • Trainee must have met 75% attendance of the course • Trainee must have passed assessment (where applicable) • Must show evidence (e.g. invoice/receipt from hiring company) of being contracted in at least one media freelance project performing eligible media job roles in the past six months. Eligible media job roles are defined by the job roles listed in Skills Framework for Media. <p>Media Freelancer is defined as:</p> <ul style="list-style-type: none"> • A person who does not have a contract of service with an employer AND • Operates his/her own media service business or trade without hiring any employees; AND • He/She negotiates his/her terms and benefits with clients, and it is clearly stated in the contract that it is his/her service as an individual that is being procured for all intents and purposes; AND • He/ She can either operate as individuals; OR have an Accounting and Corporate Regulatory Authority of Singapore (ACRA) - registered entity such as sole proprietorships, Limited Liability Partnerships, Limited Liability Companies, Partnerships, and companies, where such entity does not hire any employees. </td> </tr> </tbody> </table>	Sponsoring Organisation	<ul style="list-style-type: none"> • Registered or incorporated in Singapore • Trainee must be Singapore Citizen or Singaporean Permanent Resident • Trainee must be employed by the company and sponsored by the company for the training cost • Trainee must have met 75% attendance of the course • Trainee must have passed assessment (where applicable) • SMEs who wish to apply for 90% funding will be defined based on Enterprise SG definition¹ and will be required to submit a declaration form (download a copy of Form T1: Company's Declaration of SME Status in the "Guides and Forms" section below) • Government entities are not eligible as sponsoring organisation 	Self-sponsored individual	<ul style="list-style-type: none"> • Trainee must be Singapore Citizen or Singaporean Permanent Resident • Trainee must have met 75% attendance • Trainee must have passed assessment (where applicable) 	Media Freelancer	<ul style="list-style-type: none"> • Trainee must be Singapore Citizen or Singaporean Permanent Resident • Trainee must have met 75% attendance of the course • Trainee must have passed assessment (where applicable) • Must show evidence (e.g. invoice/receipt from hiring company) of being contracted in at least one media freelance project performing eligible media job roles in the past six months. 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INNOVATION / R&D / IT APPLICATION

	Programmes	Description	Reference
1	Research Incentive Scheme for Companies (RISC)	<p>The Research Incentive Scheme for Companies (RISC) is aimed at encouraging companies in Singapore to conduct or expand their research and development (R&D) activities in science and technology.</p> <p>A company awarded with a RISC grant is eligible for co-funding support of up to 30% of qualifying R&D project costs such as manpower, training, consultancy, equipment, software, intellectual property and materials costs. Local manpower may be accorded support of up to 50%.</p> <p>Eligibility Criteria</p> <ul style="list-style-type: none"> • Application for the RISC grant is open to companies incorporated in Singapore that are prepared to make significant investments in R&D activities in science and technology. • Companies applying for the grant will be assessed on the quantitative and qualitative merits of the proposed project. These include the employment of research scientists and engineers, total business expenditure in R&D which generates spin-off to the economy, investments in fixed assets, and the company's commitment to growing R&D capabilities in Singapore. • The RISC grant will be subject to incentive terms and conditions requiring the company to implement its plans to grow and sustain R&D activities in Singapore. 	EDB
2	Enterprise Development Grant (EDG)	<p>EDG (Enterprise Development Grant) is a programme managed by Enterprise Singapore (ESG).</p> <p>It is designed to help Small and Medium Enterprises (SMEs) in Singapore build internal capabilities in 3 main areas with their corresponding sub-areas:</p> <ol style="list-style-type: none"> 1. Core Capabilities 2. Innovation and Productivity 3. Market Access <p>Singaporean SMEs can obtain up to 90% government grants to defray the costs of qualifying projects. The original 70% support level has been raised to 80%. Only SMEs adversely affected by COVID-19 will qualify for 90% grant support. These measures are under Supplementary Budget 2020 and will be valid till the end of 2020.</p>	ES
3	Productivity Solutions Grant (PSG)	<p>PSG covers sector-specific solutions including the retail, food, logistics, precision engineering, construction and landscaping industries. Other than sector-specific solutions, PSG also supports adoption of solutions that cut across industries, such as in areas of customer management, data analytics, financial management and inventory tracking.</p> <p>Eligibility Criteria</p> <p>SMEs can apply for PSG if they meet the following criteria:</p> <ul style="list-style-type: none"> • Registered and operating in Singapore • Purchase/lease/subscription of the IT solutions or equipment must be used in Singapore • Have a minimum of 30% local shareholding (for selected solutions only) 	ES
4	Operation & Technology Roadmapping (OTR)	<p>Businesses will get assistance from the Agency for Science, Technology and Research (A*STAR) in:</p> <ul style="list-style-type: none"> • Developing operation and technology plans to better allocate resources to technologies useful for meeting business and market needs • Ensuring that the allocation of resources to new technologies is strategic and aligned with business goals. 	A*STAR

Programmes	Description	Reference								
	<p>Eligibility Criteria All Singapore-registered businesses with at least 30% of the shares owned by Singapore Citizens or Singapore Permanent Residents.</p> <p>Funding Support Eligible SMEs are entitled to receive 70% funding to offset the cost up to \$25,000.</p>									
<p>5</p> <p>Productivity Innovation Project (PIP) Scheme</p>	<p>The Productivity Innovation Project (PIP) scheme aims to defray the cost of technology adoption involving application of technology to improve productivity and re-engineering of work processes. This is to encourage the construction related companies to embark on development projects that build up their capabilities and improve their processes for achieving higher site productivity.</p> <p>Eligibility Criteria Construction related companies that are registered and physically present in Singapore are eligible to apply for support.</p> <p>The level of support for each area is as follows.</p> <table border="1" data-bbox="435 826 1294 1854"> <thead> <tr> <th data-bbox="435 826 651 887">Area</th> <th data-bbox="651 826 1294 887">Funding Support</th> </tr> </thead> <tbody> <tr> <td data-bbox="435 887 651 1160"> <p>Technologies and Innovations</p> </td> <td data-bbox="651 887 1294 1160"> <p><u>30-40% productivity improvements at trade level</u> Co-funds up to 70% of the qualifying cost, capped at \$1 mil per application</p> <p><u>> 40% productivity improvements at trade level</u> Co-funds up to 70% of the qualifying cost, capped at \$10 mil per application</p> </td> </tr> <tr> <td data-bbox="435 1160 651 1444"> <p>DfMA Manufacturing Facilities</p> </td> <td data-bbox="651 1160 1294 1444"> <p><u>Integrated Construction and Prefabrication Hubs (ICPH)</u> Co-funds up to 70% of the qualifying cost, capped at \$10 mil per application</p> <p><u>Other manufacturing facilities</u> Co-funds up to 70% of the qualifying cost, capped at \$3 mil per application.</p> </td> </tr> <tr> <td data-bbox="435 1444 651 1854"> <p>Integrated Digital Delivery (IDD)</p> </td> <td data-bbox="651 1444 1294 1854"> <p><u>Integrated Digital Delivery (IDD) 3 stage digitalisation</u> Co-funds up to 70% of the qualifying cost, capped at \$600,000 per application.</p> <p><u>Integrated Digital Delivery (IDD) 4 stage digitalisation</u> Co-funds up to 70% of the qualifying cost, capped at \$700,000 per application.</p> <p><u>Local customisation of IDD platforms and solutions</u> Co-funds up to 70% of the qualifying cost, capped at \$500,000 per application.</p> </td> </tr> </tbody> </table>	Area	Funding Support	<p>Technologies and Innovations</p>	<p><u>30-40% productivity improvements at trade level</u> Co-funds up to 70% of the qualifying cost, capped at \$1 mil per application</p> <p><u>> 40% productivity improvements at trade level</u> Co-funds up to 70% of the qualifying cost, capped at \$10 mil per application</p>	<p>DfMA Manufacturing Facilities</p>	<p><u>Integrated Construction and Prefabrication Hubs (ICPH)</u> Co-funds up to 70% of the qualifying cost, capped at \$10 mil per application</p> <p><u>Other manufacturing facilities</u> Co-funds up to 70% of the qualifying cost, capped at \$3 mil per application.</p>	<p>Integrated Digital Delivery (IDD)</p>	<p><u>Integrated Digital Delivery (IDD) 3 stage digitalisation</u> Co-funds up to 70% of the qualifying cost, capped at \$600,000 per application.</p> <p><u>Integrated Digital Delivery (IDD) 4 stage digitalisation</u> Co-funds up to 70% of the qualifying cost, capped at \$700,000 per application.</p> <p><u>Local customisation of IDD platforms and solutions</u> Co-funds up to 70% of the qualifying cost, capped at \$500,000 per application.</p>	<p>BCA</p>
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<p>6</p> <p>SMEs Go Digital</p>	<p>The SMEs Go Digital programme aims to help SMEs use digital technologies and build stronger digital capabilities to seize growth opportunities in the digital economy. Building on the foundation of Enhanced iSPRINT, SMEs Go Digital has a more structured and inclusive approach towards the adoption of digital technologies by SMEs.</p>	<p>IMDA</p>								

	Programmes	Description	Reference
7	Technology Adoption Programme (TAP)	<p>With A*STAR's Technology Adoption Programme (TAP), SMEs can now tap the right technology that can enhance productivity, increase efficiency, provide a competitive edge for their business.</p> <p>Eligibility Criteria</p> <ul style="list-style-type: none"> • Registered and operating in Singapore • Have a minimum of 30% local shareholding • Have group annual sales turnover of not more than \$100 million OR group employment size of not more than 200 employees 	A*STAR
8	Technology for Enterprise Capability Upgrading (T-UP)	<p>Businesses will be able to identify and implement R&D projects for a period of up to 2 years, with the help of research scientists and engineers from the Agency for Science, Technology and Research's (A*STAR).</p> <p>Project areas include:</p> <ul style="list-style-type: none"> • Data storage • High performance computing • Info communications • Materials research & engineering • Microelectronics • Manufacturing automation & technology • Chemical and engineering sciences • Bioimaging • Bioprocessing • Genomics & Proteomics • Molecular & Cell Biology • Drugs/Biologics Discovery and Development • Bioengineering & Nanotechnology • Computational Biology • Immunology • Medical Technology <p>Eligibility Criteria</p> <p>Singapore-registered small and medium enterprises (SMEs) who meet the following criteria:</p> <ul style="list-style-type: none"> • Minimum of 30% local shareholding • Group annual turnover of not more than S\$100 million or group employment size of not more than 200 workers 	A*STAR

OPERATIONS

	Programmes	Description	Reference
1	Pioneer Certificate (PC) Incentive and Development and Expansion Incentive (DEI)	<p>The Pioneer Certificate Incentive (PC) and the Development and Expansion Incentive (DEI) aim to encourage companies to grow capabilities and conduct new or expanded economic activities in Singapore. Companies that carry out global or regional headquarters (HQ) activities of managing, coordinating and controlling business activities for a group of companies may also apply for the PC or DEI for the HQ activities.</p> <p>Eligibility Criteria</p> <p>Application for the PC or DEI is open to companies that are prepared to make significant investments in contribution to the economy or in advancement of capabilities towards globally leading industries. The award of PC or DEI may also be accompanied with the International Headquarters Award status for companies that commit to anchor substantive HQ activities in Singapore to manage, coordinate and control regional business operations.</p> <p>To qualify, companies must meet quantitative and qualitative criteria. These include the employment created (including skills, expertise and seniority), total business expenditure which generates spin-off to the economy, as well as commitment to growing the capabilities (e.g. technology, skillsets, knowhow) in Singapore. Manufacturing projects are also required to commit to fixed asset investment in plant, building or equipment.</p> <p>In addition, to be eligible for consideration of PC, the company must introduce technology, skillsets or knowhow into an industry that are substantially more advanced than the average prevailing in Singapore. The company must also carry out new, pioneering activities that have not been undertaken by other companies at a scale that is substantive in economic contribution.</p> <p>The approval and award of the PC or DEI will be subject to the company implementing its plans to grow and sustain substantive economic activities in Singapore.</p>	EDB

VENTURING ABROAD

	Programmes	Description	Reference
1	Double Tax Deduction (DTD) for Internationalisation	<p>Companies planning to expand overseas can benefit from the Double Tax Deduction Scheme for Internationalisation (DTDi), with a 200% tax deduction on eligible expenses for international market expansion and investment development activities.</p> <p>Eligibility Criteria Companies should meet the following criteria:</p> <ul style="list-style-type: none"> • Reside in Singapore with a primary purpose of promoting the trade of goods or provision of services. • Businesses enjoying discretionary incentives may also be allowed to qualify for the DTDi scheme on a case-by-case basis, subject to approval by Enterprise Singapore or Singapore Tourism Board. Incentivised businesses must have their global headquarters in Singapore, with the primary purpose of trading in goods or providing services, and have an intention to internationalise. <p>Projects should meet the following key objectives:</p> <ul style="list-style-type: none"> • Promote the company's new products and services to new target market(s). • Identify new customers in target market(s) for the company's existing products and services. • Promote the company's new products and services to existing customers. • Promote the company's existing products and services to existing markets so as to increase market share. 	ES
2	Market Readiness Assistance (MRA)	<p>Small and medium enterprises (SMEs) will receive an international boost with the Market Readiness Assistance (MRA) grant to help take your business overseas.</p> <p>Eligible SMEs will receive the following support:</p> <ul style="list-style-type: none"> • Up to 70% of eligible costs, capped at S\$100,000 per company per new market from 1 April 2020 to 31 March 2023 that covers: <ul style="list-style-type: none"> – Overseas market promotion (capped at S\$20,000) – Overseas business development (capped at S\$50,000) – Overseas market set-up (capped at S\$30,000) <p>Eligibility Criteria Companies should meet the following criteria:</p> <ul style="list-style-type: none"> • Business entity is registered/incorporated in Singapore • New market entry criteria, i.e. target overseas country whereby the applicant has not exceeded S\$100,000 in overseas sales in each of the last three preceding years • At least 30% local shareholding • Group Annual Sales Turnover of not more than S\$100 million; OR Company's Group Employment Size of not more than 200 employees 	ES

LEGEND

A*STAR

Agency for Science, Technology and Research

BCA

Building and Construction Authority

EDB

Economic Development Board

EMA

Energy Market Authority

ES

Enterprise Singapore

IMDA

Info-communications Media Development Authority

IRAS

Inland Revenue Authority of Singapore

NEA

National Environment Agency

SSG

SkillsFuture Singapore

STB

Singapore Tourism Board

WSG

Workforce Singapore